| Measurement Criteria<br>and Core Actions   |  | Level One<br>Novice  | Level Two<br>Approaching Proficiency  | Level Three<br>Proficiency  | Level Four<br>Expert/Leader  |
|--|--|--|---|---|--|
| VIII.A.<br>RESPECTS THE<br>ORGANIZATION'S<br>PHYSICAL AND<br>INTELLECTUAL<br>PROPERTY. | VIII.Aa. Takes<br>responsibility<br>for the<br>workspace               | VIII.A.1.a. Maintains a clean and<br>safe workspace, e.g., cleans up<br>workspace at end of work day,<br>leaves room/space in same or<br>better condition, turns off<br>computer and small electrical<br>devices, adheres to safe driver<br>policies when using company<br>vehicles. | VIII.A.2.a. Demonstrates care for<br>common space, use of<br>equipment, e.g., cleans up after<br>meetings, secures equipment<br>and other company property.   | VIII.A.3.a. Exercises pride of<br>ownership for workspace, e.g.,<br>reports need for equipment repair<br>and maintenance.   | VIII.A.4.a. Recommends<br>improvements in<br>organization's physical<br>space.                       |
|  | VIII.Ab.<br>Protects the<br>organization's<br>intellectual<br>property | VIII.A.1.b. Recognizes that<br>intellectual property created at<br>work belongs to the<br>organization.  | VIII.A.2.b. Seeks clarification on<br>issues of ownership and usage<br>regarding intellectual property,<br>e.g., contacts organization's in-<br>house legal resources.  | VIII.A.3.b. Protects the<br>organization's intellectual<br>property, e.g., cites appropriate<br>references, maintains<br>organizational confidentiality –<br>does not share trade secrets.    | VIII.A.4.b. Coaches others<br>about intellectual<br>property issues.                                 |
| VIII.B.<br>DEMONSTRATES<br>LOYALTY TO THE<br>ORGANIZATION AND<br>ITS MISSION.          | VIII.B<br>Demonstrates<br>loyalty to the<br>organization               | VIII.B.1.a. Projects a positive<br>image of the organization, e.g.,<br>speaks well of organization in<br>social settings (actual and virtual),<br>wears clothing with company<br>logo.   | VIII.B.2.a. Contributes to<br>organization beyond the job<br>description and departmental<br>goals, e.g., represents the<br>organization at a public event,<br>engages in interdepartmental<br>efforts like United Way. | VIII.B.3.a. Maintains loyalty<br>during organizational change,<br>e.g., budget reductions, expanded<br>mission, transfers from one unit to<br>another within organization, new<br>supervisor. | VIII.B.4.a. Promotes the<br>organization's mission<br>consistently in varied<br>situations.          |
| VIII.C. MAINTAINS<br>A SAFE WORK<br>ENVIRONMENT.                                       | VIII.Ca.<br>Addresses<br>harmful<br>conditions in<br>the workplace     | VIII.C.1.a. Monitors environment<br>to enhance safety and address<br>harmful conditions as they occur.<br>[Specific to industry – VIII.C. <u>x</u> .a.<br>may be a checklist or Novice<br>might begin at a higher level.]  | VIII.C.2.a. Exhausts internal<br>resources to enhance safety and<br>address harmful conditions/<br>practices, e.g. files reports in<br>good faith, fixes conditions on<br>the spot when possible.                       | VIII.C.3.a. Calls attention to<br>harmful conditions/practices<br>when not addressed in the<br>department, e.g. utilizes<br>organization's whistle blower<br>policy.                          | VIII.C.4.a. Enacts plan to<br>deal with legal<br>repercussions, e.g., tort<br>liability, negligence. |

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| VIII.C. MAINTAINS<br>A SAFE WORK<br>ENVIRONMENT<br>(CONTINUED).              | VIII.Cb.<br>Follows<br>procedure for<br>reporting<br>unsafe<br>conditions       | VIII.C.1.b. Reports incidents<br>promptly according to<br>organization's formal reporting<br>system regarding safety, e.g.,<br>describes unsafe conditions,<br>including "near misses," accidents<br>that almost occurred.   | VIII.C.2.b. Documents incidents<br>as they occur.  | VIII.C.3.b. Confirms in writing that<br>unsafe conditions or practices<br>have been addressed, e.g.<br>equipment failure, vehicle<br>accident, procedural<br>inconsistencies. | VIII.C.4.b. Develops safety<br>procedures (risk<br>management).  |
|  | VIII.Cc.<br>Receives risk<br>management<br>training                             | VIII.C.1.c. Participates in risk<br>management orientation, e.g.,<br>use of equipment, safety<br>procedures, sexual harassment,<br>food handling, violence in the<br>workplace.  | VIII.C.2.c. Engages in ongoing<br>risk management training<br>specific to job.   | VIII.C.3.c. Seeks targeted risk<br>management training for<br>emerging conditions or situations<br>in the organization.   | VIII.C.4.c. Trains/coaches<br>others in risk<br>management.  |
| VIII.D. ADHERES TO<br>THE POLICIES AND<br>PROCEDURES OF THE<br>ORGANIZATION. | VIII.Da. Acts<br>in accord with<br>organizational<br>policies and<br>procedures | VIII.D.1.a. Recognizes the role of<br>policies (formal directives of the<br>governing authority, e.g., owner,<br>board of directors) and procedures<br>(operational processes for<br>implementing policies from<br>management, e.g., CEO, manager)<br>in the organization. | VIII.D.2.a. Accesses policies and<br>procedures for guidance relative to<br>legal and ethical practices in work<br>situations.   |   | VIII.D.4.a. Trains and<br>coaches others about<br>policies and procedures.   |
|  | VIII.Db. Acts<br>in accord with<br>legal and ethical<br>practices               | VIII.D.1.b. Consults policies and<br>procedures relative to legal and<br>ethical practices in work<br>situations.  | VIII.D.2.b. References policies and<br>procedures for guidance relative to<br>legal and ethical practices in work<br>situations. |   | VIII.D.4.b. Coaches others in<br>the application of policies<br>and procedures relative to<br>legal and ethical situations<br>encountered in the<br>workplace. |
|  | VIII.DC.<br>Receives<br>training in<br>policies and<br>procedures               | VIII.D.1.c. Participates in training for policies and procedures.  | VIII.D.2.c. Keeps current with<br>trainings offered regarding policies<br>and procedures.  | VIII.D.3.c. Identifies needs as they<br>arise for training in policies and<br>procedures.   | VIII.D.4.c. Recommends<br>changes in policies and<br>procedures.   |

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| VIII.E. ADHERES TO<br>APPLICABLE LOCAL,<br>STATE, FEDERAL AND<br>INTERNATIONAL LAWS<br>AND REGULATIONS. | VIII.Ea.<br>Applies required<br>laws and<br>regulations in<br>the workplace | VIII.E.1.a. Follows supervisor's<br>instruction regarding standards of<br>practice required for one's<br>position and industry, e.g.,<br>licenses, food or health regulations<br>unique to the industry,<br>certifications, OSHA. | VIII.E.2.a. Stays current with laws<br>and regulations relevant to one's<br>position and the industry, e.g.,<br>reads all required postings,<br>attends organizational training on<br>laws and regulations. | VIII.E.3.a. Demonstrates fluency in<br>application of standards of<br>practice, laws, and regulations to<br>workplace situations as they occur. | VIII.E.4.a. Provides input<br>into the<br>application/revision of laws<br>and regulations, and their<br>practice, in the<br>workplace/industry. |
|   | VIII.Eb.<br>Complies with<br>employment<br>laws                             | VIII.E.1.b. Complies with laws and<br>regulations required for<br>employment, e.g., full disclosure,<br>insurance, tax, wage.   | VIII.E.2.b. Updates employment<br>information in regard to changed<br>life circumstances, e.g., informs<br>employer of changes in address,<br>marital status, parental status.                              | VIII.E.3.b. Reduces risk of liability<br>for the organization by consistent<br>compliance with employment laws<br>and regulations.              | VIII.E.4.b. Trains or coaches<br>others about local, state<br>and federal laws &<br>regulations regarding<br>employment.                        |
|   | VIII.Ec.<br>Applies laws<br>and regulations<br>unique to the<br>industry    | VIII.E.1.c. Complies with laws and<br>regulations unique to the industry,<br>e.g., HIPPA, FERPA, MSHA, OSHA,<br>international trade laws and<br>agreements.   | VIII.E.2.c. Recognizes variances in<br>industry-related laws and<br>regulations among and between<br>countries.   | VIII.E.3.c. Applies laws and<br>regulations as appropriate to work<br>activities, local to international.                                       | VIII.E.4.c. Instructs others in<br>laws and regulations of the<br>industry.   |
| VIII.F. TAKES<br>RESPONSIBILITY FOR<br>ONE'S ACTIONS IN<br>THE WORKPLACE.                               | VIII.Fa.<br>Prioritizes time  | VIII.F.1.a. Demonstrates work<br>ethic through punctuality, time<br>management, and focus on tasks<br>at hand.  | VIII.F.2.a. Prioritizes one's work<br>load to meet short-term project<br>goals.   |   | VIII.F.4.a. Streamlines<br>workflow to remove<br>potential obstacles to<br>optimal performance and<br>outcomes.                                 |
|   | VIII.Fb.<br>Resolves own<br>work problems<br>and errors                     | VIII.F.1.b. Discloses personal mistakes or errors to supervisor.  | VIII.F.2.b. Adjusts work practices to minimize errors.  | VIII.F.3.b. Contributes to resolution<br>of problems and issues in the<br>workplace.  | VIII.F.4.b. Recommends<br>strategies to prevent<br>reoccurrence.  |
|   | VIII.Fc. Takes<br>responsibility<br>for own<br>communication                | VIII.F.1.c. Recognizes one's<br>obligation to communicate<br>verbally and nonverbally with<br>respect for all in the workplace.   | VIII.F.2.c. Considers other's<br>concerns regarding one's own<br>communication.   | VIII.F.3.c. Holds oneself<br>accountable for respectful<br>communication regardless of the<br>behaviors of others.                              | VIII.F.4.c. Leads in resolving<br>issues (obstacles and blind<br>spots) that are barriers to<br>respectful communication.                       |

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| VIII.G. USES<br>RESOURCES FOR THE<br>GOOD OF THE<br>ORGANIZATION.              | VIII.G Uses<br>organization's<br>resources<br>prudently                             | <ul> <li>VIII.G.1.a. Minimizes waste of resources, e.g., time, equipment, materials, services.</li> <li>✓ Accomplishes designated tasks within allocated time and resources.</li> <li>✓ Exercises "green" practices, e.g., recycles, reuses, reduces energy use by shutting off computer and lights at night.</li> <li>✓ Follows maintenance schedules for equipment.</li> <li>✓ Accesses internal services as needed, e.g., calls IT to resolve an IT issue rather than handling it oneself, contacts HR to deal with employee disputes.</li> <li>✓ Follows protocol for resource storage and deployment, e.g., in a hospital one uses signs to locate resources, in a warehouse equipment is returned to designated storage.</li> </ul> | VIII.G.2.a. Seeks supervisor's<br>approval before using additional<br>resources. | VIII.G.3.a. Maximizes time and<br>resources for productivity, e.g.,<br>does one's job in the face of<br>mandatory resource cuts. | VIII.G.4.a. Develops a plan<br>for deployment of time and<br>resources, e.g., reapportions<br>assets during budget<br>cutbacks. |
| VIII.H. ACTS WITH<br>INTEGRITY FOR THE<br>HIGHEST GOOD OF<br>THE ORGANIZATION. | VIII.H<br>Performs with<br>honesty and<br>reliability in a<br>trustworthy<br>manner | <ul> <li>VIII.H.1.a.</li> <li>✓ Demonstrates honesty, e.g.,<br/>tells the truth regardless of<br/>consequences, does not take<br/>credit for other's work, provides<br/>accurate reports of one's work.</li> </ul>  |  |  |   |

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| VIII.H. ACTS WITH<br>INTEGRITY FOR THE<br>HIGHEST GOOD OF<br>THE ORGANIZATION<br>(CONTINUED). |  | <ul> <li>Demonstrates reliability, e.g.,<br/>shows congruency between<br/>commitments and actions,<br/>displays consistent willingness<br/>to help colleagues, approaches<br/>work in a steady manner<br/>(without moodiness).</li> <li>Generates trust, e.g., supports<br/>colleagues in adverse<br/>circumstances, does not take<br/>gifts from vendors, does not<br/>employ relatives, does not work<br/>for the competitor.</li> </ul> |  |   |   |
| VIII.I. INTERACTS<br>RESPECTFULLY WITH<br>CO-WORKERS AND<br>CUSTOMERS.                        | VIII.Ia.<br>Handles<br>information<br>appropriately      | VIII.I.1.a. Communicates current<br>and factual information, e.g.<br>doesn't feed the rumor mill,<br>verifies accuracy of information,<br>refrains from sharing confidential<br>information.   | VIII.I.2.a. Distinguishes between<br>personal and work-related<br>matters, e.g., eliminates irrelevant<br>personal information in emails,<br>submits reports that focus on work<br>conditions. | VIII.I.3.a. Relates to others in a<br>manner that acknowledges their<br>knowledge, wisdom and<br>experience, e.g., a healthcare<br>worker considers a patient's self-<br>diagnosis seriously, customer<br>service listens attentively to a<br>customer's explanation for product<br>return. | VIII.I.4.a. Resolves conflicts<br>in a manner that is<br>respectful of all parties in<br>accordance with cultural<br>norms. |
|   | VIII.Ib.<br>Works to create<br>an equitable<br>workplace | VIII.1.1.b. Separates personal<br>values from those of coworkers<br>and customers in the fulfillment of<br>work, e.g., collaborates with<br>coworkers despite difference in<br>sexual preference, provides service<br>to a person regardless of<br>cleanliness.  | VIII.I.2.b. Offers equitable<br>treatment and service to all, e.g.,<br>serves customers regardless of<br>whether or not they tip,<br>communicates civilly with angry<br>coworkers.             | VIII.I.3.b. Intervenes respectfully in<br>situations where a coworker's or<br>customer's appearance or behavior<br>is offensive to others in the<br>workplace, e.g., "no shirt, no shoes,<br>no service."   | respectful communication  |