Interior Design and Merchandising, 52.1900.30

1.0	1.0 ANALYZE FACTORS THAT INFLUENCE HUMAN BEHAVIOR IN A DESIGN & MERCHANDISING ENVIRONMENT			
1.1	Describe how personal values influence choices and goals			
1.2	Explain how culture influences behavior			
1.3	Develop social awareness related to diversity			
1.4	Identify anthropometrics and how they affect designs			
1.5	Explain the influence of physical attributes (including disabilities) on clothing designs and human environments			
2.0	2.0 APPLY MATHEMATICAL PROCESSES TO PROBLEMS IN DESIGN AND MERCHANDISING			
2.1	Express problems in design and merchandising using numeric, symbolic, and/or graphic representations			
2.2	Perform mathematical calculations in the context of design and merchandising related problems			
2.3	Demonstrate knowledge of units of measurement (English and metric)			
2.4	Use technology in the solution of math-related problems			
2.5	Calculate material quantities needed for a design project			
3.0 [3.0 DEMONSTRATE DRAWING AND VISUALIZATION SKILLS REQUIRED FOR DESIGN AND MERCHANDISING			
3.1	Employ various types of drawing media and surfaces in traditional or digital form used in a design environment			
3.2	Illustrate basic elements and principles of design using traditional or digital media			
3.3	Apply fundamentals of color theory in traditional or digital media			
4. 0	4. 0 APPLY MEASUREMENT TECHNIQUES			
4.1	Identify common measurement tools used in design and merchandising and their functions			
4.2	Select an appropriate measurement technique for a specific measurement need			
4.3	Select and use the appropriate measurement tool for the task			
4.4	Determine the degree of accuracy required for a specific task or situation			
5.0	5.0 ANALYZE THE PRINCIPLES AND ELEMENTS OF DESIGN			
5.1	Identify key elements and principles of design			
5.2	Demonstrate the use of basic design elements and principles			
5.3	Demonstrate an understanding of color principles			
5.4	Differentiate between hue, value, and intensity			
5.5	Explain how color impacts design			
5.6	Evaluate the elements and principles of design used in products			
6.0 E	6.0 EVALUATE TEXTILES, FIBERS, AND FABRICS			
6.1	Explain the history of fibers and fabrics			
6.2	Identify the characteristics of natural and manufactured fibers			
6.3	Identify the characteristics of fabrics with various yarn construction			
	ol knowledge and skill standards were validated by a Skill Standards Validation Committee on October 10, 2008			

ARIZONA CTE PROGRAM TECHNICAL STANDARDS

C 1	ANIZONA CTE FROGRAM TECHNICAL STANDARDS	
6.4	Compare woven, knit, and other methods of fabric construction	
6.5	Explain fabric finishes and color application methods	
6.6	Evaluate fibers and fabrics for specific end uses	
6.7	Apply labeling information to care for fabrics	
7.0 UNDERSTAND THE OPERATIONS OF RETAILING		
7.1	Define quality customer service	
7.2	Demonstrate selling techniques that meet client buying needs and motives	
7.3	Explain merchandise buying practices	
7.4	Explain how to receive, mark, and stock merchandise	
7.5	Explain the relationship among pricing, profit, and customer's perception of value	
7.6	Analyze the relationship of customer service and customer satisfaction on business success	
7.7	Identify codes and standards that stores must implement to meet the needs of customers and workers with disabilities	
8.0 EXHIBIT MARKETING SKILLS FOR THE SUCCESS OF DESIGN AND MERCHANDISING BUSINESS		
8.1	Explain merchandise buying practices	
8.2	Understand visual merchandising and its impact	
8.3	Assemble a visual marketing presentation	
8.4	Create product displays using the elements and principles of design	
8.5	Explain the use of promotional activities to market products and services	
8.6	Understand ethical behavior in marketing and apply persuasion appropriately to create goodwill and trust	
8.7	Identify codes and standards that stores must implement to meet the needs of customers and workers with	
0.7	disabilities	
	· · · · · · · · · · · · · · · · · · ·	
	disabilities	
9.0 11	disabilities NTERPRET THE ROLE OF AN INTERIOR DESIGN AND MERCHANDISING SMALL BUSINESS IN THE ECONOMY	
9.0 I I	NTERPRET THE ROLE OF AN INTERIOR DESIGN AND MERCHANDISING SMALL BUSINESS IN THE ECONOMY Explore the role of small business in local, state, national, and international economies	
9.0 II 9.1 9.2	MTERPRET THE ROLE OF AN INTERIOR DESIGN AND MERCHANDISING SMALL BUSINESS IN THE ECONOMY Explore the role of small business in local, state, national, and international economies List factors, including personal traits, that contribute to small business success	
9.0 III 9.1 9.2 9.3	NTERPRET THE ROLE OF AN INTERIOR DESIGN AND MERCHANDISING SMALL BUSINESS IN THE ECONOMY Explore the role of small business in local, state, national, and international economies List factors, including personal traits, that contribute to small business success Compare and contrast the advantages and disadvantages of sole proprietorships, partnerships, and corporations	
9.0 III 9.1 9.2 9.3	Explore the role of small business in local, state, national, and international economies List factors, including personal traits, that contribute to small business success Compare and contrast the advantages and disadvantages of sole proprietorships, partnerships, and corporations Analyze the relationship of customer service and customer satisfaction on the success of a business	
9.0 III 9.1 9.2 9.3 9.4 10.0	NTERPRET THE ROLE OF AN INTERIOR DESIGN AND MERCHANDISING SMALL BUSINESS IN THE ECONOMY Explore the role of small business in local, state, national, and international economies List factors, including personal traits, that contribute to small business success Compare and contrast the advantages and disadvantages of sole proprietorships, partnerships, and corporations Analyze the relationship of customer service and customer satisfaction on the success of a business ANALYZE ART PERIODS AND DESIGN STYLES Compare art periods and design styles	
9.0 II 9.1 9.2 9.3 9.4 10.0	Interpret The Role of An Interior Design And Merchandising Small Business in The Economy Explore the role of small business in local, state, national, and international economies List factors, including personal traits, that contribute to small business success Compare and contrast the advantages and disadvantages of sole proprietorships, partnerships, and corporations Analyze the relationship of customer service and customer satisfaction on the success of a business ANALYZE ART PERIODS AND DESIGN STYLES Compare art periods and design styles Discuss the influences of art on interior design Explain how architecture, furniture, and furnishings have been influenced by technology, mass production, and	
9.0 II 9.1 9.2 9.3 9.4 10.0 10.1 10.2	Explore the role of small business in local, state, national, and international economies List factors, including personal traits, that contribute to small business success Compare and contrast the advantages and disadvantages of sole proprietorships, partnerships, and corporations Analyze the relationship of customer service and customer satisfaction on the success of a business ANALYZE ART PERIODS AND DESIGN STYLES Compare art periods and design styles Discuss the influences of art on interior design Explain how architecture, furniture, and furnishings have been influenced by technology, mass production, and prosperity cycles throughout history	
9.0 II 9.1 9.2 9.3 9.4 10.0 10.1 10.2 10.3	Explore the role of small business in local, state, national, and international economies List factors, including personal traits, that contribute to small business success Compare and contrast the advantages and disadvantages of sole proprietorships, partnerships, and corporations Analyze the relationship of customer service and customer satisfaction on the success of a business ANALYZE ART PERIODS AND DESIGN STYLES Compare art periods and design styles Discuss the influences of art on interior design Explain how architecture, furniture, and furnishings have been influenced by technology, mass production, and prosperity cycles throughout history	
9.0 II 9.1 9.2 9.3 9.4 10.0 10.1 10.2 10.3	Explore the role of small business in local, state, national, and international economies List factors, including personal traits, that contribute to small business success Compare and contrast the advantages and disadvantages of sole proprietorships, partnerships, and corporations Analyze the relationship of customer service and customer satisfaction on the success of a business ANALYZE ART PERIODS AND DESIGN STYLES Compare art periods and design styles Discuss the influences of art on interior design Explain how architecture, furniture, and furnishings have been influenced by technology, mass production, and prosperity cycles throughout history Describe characteristics of different styles of architecture, interiors, furniture, and furnishings	
9.0 II 9.1 9.2 9.3 9.4 10.0 10.1 10.2 10.3 10.4 11.0	Explore the role of small business in local, state, national, and international economies List factors, including personal traits, that contribute to small business success Compare and contrast the advantages and disadvantages of sole proprietorships, partnerships, and corporations Analyze the relationship of customer service and customer satisfaction on the success of a business ANALYZE ART PERIODS AND DESIGN STYLES Compare art periods and design styles Discuss the influences of art on interior design Explain how architecture, furniture, and furnishings have been influenced by technology, mass production, and prosperity cycles throughout history Describe characteristics of different styles of architecture, interiors, furniture, and furnishings ANALYZE THE INTERIOR DESIGN AND HOUSING INDUSTRY	

ARIZONA CTE PROGRAM TECHNICAL STANDARDS

	ANIZONA CTE I NOGRAMI TECHNICAE STANDARDS		
11.4	Describe the impact of technology on housing and interior design		
11.5	Evaluate an existing plan using the 7 principles of Universal Design		
12.0 [12.0 DETERMINE ISSUES IN HOUSING		
12.1	Identify individual and family needs (standards, goals, financial resources, human resources, and community preferences) in planning housing interiors		
12.2	Relate how geographic locations, safety, security, energy-efficiency, aesthetic preferences, and required maintenance affect housing choices for individuals, families, and communities		
12.3	Analyze construction specifications and quality to meet the needs of special populations		
12.4	Explain basic housing construction and finishing considerations		
12.5	Examine the effects of landscaping on housing and the larger environment		
12.6	Summarize the impact of current and emerging trends and issues on housing needs of individuals, families, and communities		
13.0	13.0 CHOOSE FURNISHINGS AND ACCESSORIES		
13.1	Determine the use of furnishings and products in meeting specific housing and interior needs		
13.2	Identify types of accessories and demonstrate proper arrangement for needs of consumers (including the aging population and physically challenged)		
13.3	Analyze upholstered furniture and explain criteria for judging the quality of furniture		
13.4	Assess aesthetic and functional aspects of furniture		
13.5	Describe factors to be considered when coordinating furniture and accessories		
13.6	Compare characteristics of home furnishings and appliances (i.e., performance, safety, cost, quality, efficiency, and space)		
13.7	Evaluate various interior furnishings, appliances, and equipment considering design elements		
14.0 ANALYZE INTERIOR MATERIALS AND PRODUCTS			
14.1	Compare floor coverings, wall coverings, and window treatments.		
14.2	Compare the features of kitchen and bath surfaces		
14.3	Examine and select textiles for their quality and appropriateness for household use		
14.4	Apply guidelines in selecting appropriate lighting		
14.5	Assess the environmental impact (green design) and sustainability of interior materials and products		
14.6	Choose color schemes for rooms from paint, wallpaper, flooring, and fabric samples		
14.7	Analyze kitchen and bath fixtures and equipment		
14.8	Identify carpet styles in terms of construction, fiber content, and other quality factors		
15.0 E	15.0 EXPLAIN THE BASIC ELEMENTS AND PRINCIPLES OF INTERIOR DESIGN		
15.1	Describe the influence of design elements and principles in interior design		
15.2	Illustrate the application of design principles in interior design		
15.3	Identify art principles as applied to housing and interiors		

ARIZONA CTE PROGRAM TECHNICAL STANDARDS

16.0 DEMONSTRATE TECHNICAL KNOWLEDGE FOR INTERIOR DESIGN			
16.1	Explore sources of information about standard interior specifications		
16.2	Utilize applicable building codes, universal principles, and regulations in floor/space planning		
16.3	Demonstrate measuring, estimating, ordering, purchasing, and pricing skills for interior furnishings and products		
16.4	Prepare a design plan that addresses needs, goals, and resources of diverse client populations		
16.5	Determine traffic flow, activity, and existing architectural features in creating floor/space plans responding to needs of all populations (including the aging and physically challenged)		
17.0 I	17.0 INTERPRET SCHEMATICS, BLUEPRINTS AND TECHNICAL DRAWINGS USED IN DESIGN AND MERCHANDISING		
17.1	Interpret blueprints and floor plans		
17.2	Interpret spatial layout of three-dimensional form from two-dimensional drawing		
17.3	Interpret dimensions, symbols, legends, scales, and directions		
18.0 PREPARE VISUAL PRESENTATIONS FOR INTERIOR DESIGN			
18.1	Select art surfaces for use in visual presentations		
18.2	Use studio tools for visual presentations		
18.3	Demonstrate board drafting skills for interior design		
18.4	Prepare scale drawings		
18.5	Use computer-aided resources in drafting for interior design		
18.6	Prepare a color board visual presentation		